

Introducing The Answer

1. Spiritual Interest?

"Do you have any interest in spiritual things?"

Actively listen to his/her answer.

2. Spiritual Journey?

"How would you describe your spiritual journey so far?"

Actively listen to his/her answer.

"In my spiritual journey, I've discovered that the understanding of three words answered my main questions about how to have a healthy, meaningful spiritual life – **glory, grace** and **truth.**"

3. Heard about The Answer?

"Have you heard about a little book called, The Answer that explains these three words?"

Actively listen to his/her answer.

"I keep a copy with me and I'd be happy to give it to you if you would be interested in reading it."

4. Want The Answer?

"Would you like a copy?"

If yes...

"After you've read it I'd especially like to know what you think about the last four pages. I think you'll find them especially helpful."

Introducing the *Life Issues* booklets

1. Read The Answer?

"Did you get a chance to read The Answer?"

Actively listen to his/her answer.

2. What did you think?

"What did you think about it?"

Actively listen to his/her answer.

"In the last few pages, the author mentioned the idea of investigating a more intentional spiritual journey using some "cliff notes" type booklets called, *Life Issues*."

3. Interested in *Life Issues*?

"Do you have any interest in seeing these booklets?"

If yes...

"I enjoy meeting with people to help them walk through a spiritual investigation. Some are uncertain about their religious beliefs, while others admit that their beliefs aren't firm convictions that positively impact the way they think and live. In either case, people benefit from going through these booklets with someone they can bounce their questions off."

4. Want to Investigate?

"Would you be interested in trying the first booklet with me to see if it is helpful to you?"

If yes...

"Okay. Let's investigate this way: First, read the short introduction. Then, every day read some from the chapters from John's Gospel. In about a week we'll get together again to discuss your thoughts and questions."